

NT COUPON COUPON DISCOUNT P se more than \$50 Before Dec 31,20 50%0 Must use at specified shop. Use with specified pr for cash. Condition can be changed without no used before expired date.



RESEARCH PROVES EFFECTIVENESS OF COUPON ADS IN NEWSPAPERS!

Lowest feeling of overabondance vs other types of advertising

Least intrusive form of advertising

Highest scores on raising interest and willingness to react

Very **positive attitude** towards couponing in newspapers



LEFFE BLONDE 0,0% 0,0% DE CHANCE DE BOIRE UN SOFT PENDANT VOTRE LUNCH.

TOUTES LES SAVEURS TOUTE L'ATTENTION





THESE ADS ARE TOO MANY (% REACH)

TV commercials						50	0%
Commercial emails						44%	
Ads on social networks					41%		
OLV					41%		
Search ad words				37%			
Radio commercials				37%			
Ad messages on NPs web sites				35%			
Ads on smartphones			3	33%			
Advertisement in NPs			29%				
Advertorial			28%				
Custom (Brand) Magazine			28%				
Ads in Magazine			27%				
Retail flyers			26%				
Cinema commercial		24	.%				
Inserts in NPs		23%	6				
Outdoor		22%)				
Ads in free sheets via postboxes		22%					
Promo coupon in NPs	6%						
(0%	15%	30%		4	5%	

Source: NP Barometer Newsworks Nov. 2018 N=2127 interviews online 18/64 ans (AQ Rate)



THESE ADS ARE TOO INTRUSIVE (% REACH)

OLV					46%
Commercial emails					40%
Ads on smartphones					39%
Search ad words				37%)
Ads on social networks				36%	
Ad messages on NPs web sites				32%	
TV commercials				31%	
Radio commercials			25%		
Advertorial			24%		
Cinema commercial		18%			
Ads in Magazine		17%			
Advertisement in NPs		17%			
Custom (Brand) Magazine		16%			
Inserts in NPs		16%			
Outdoor		14%			
Retail flyers		12%			
Ads in free Press via postboxes		9%			
Promo coupon in NPs	5%				
	0%	15%	30%	%	45%

Source NP Barometer Newsworks Nov. 2018 N=2127 interviews online 18/64 ans (AQ Rate)

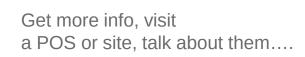


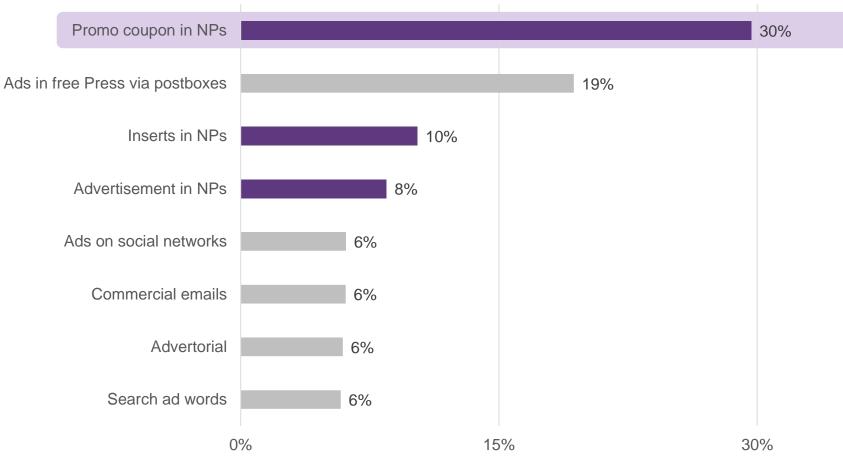
Promo coupon in NPs 56% THESE ADS Ads in free Press via postboxes 37% MESSAGES USE Inserts in NPs 21% TO RAISE MY Ads in Magazine 19% **INTEREST** Advertisement in NPs 16% (% REACH) Advertorial 13% Commercial emails 10% Ad messages on NPs web sites 10% Search ad words 9% Ads on social networks 8% OLV 7% Ads on smartphones 5% 0% 15% 30% 45% 60%

Source NP Barometer Newsworks Nov. 2018 N=2127 interviews online 18/64 ans (AQ Rate)



THESE ADS MESSAGES INCITE ME TO REACT (% REACH)





Source NP Barometer Newsworks Nov. 2018 N=2127 interviews online 18/64 ans (AQ Rate)

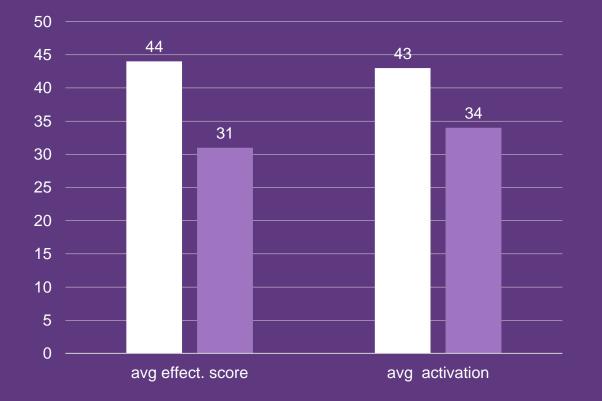
ADS WITH COUPONS PERFORM!

NP SCORE FMCG

32 # OF TESTED ADS

37% AVG EFFECT. SCORE





■ With coupon ■ Without coupon















